

**Projected profitability for business associates**

<b>Basic data of calculations</b>					
<b>Operational expenses</b>					
<b>A. Salaries</b>		<b>Amount</b>			
<b>Designation</b>	<b>No.</b>	<b>Monthly</b>	<b>Total</b>	<b>Yearly</b>	
1 Marketing manager	1	25,000	25,000	3,00,000	
2 Office manager	1	20,000	20,000	2,40,000	
3 Marketing executive	2	15,000	30,000	3,60,000	
4 Accountant	1	18,000	18,000	2,16,000	
5 Office assistant	1	12,000	12,000	1,44,000	
6 Receptionist	1	10,000	10,000	1,20,000	
7 Mechanic	1	12,000	12,000	1,44,000	
8 office boy	1	8,000	8,000	<u>96,000</u>	<b>16,20,000/-</b>
<b>B. Travelling + conveyance</b>			40,000	4,80,000	
<b>C. Telephone + fax</b>			5,000	60,000	
<b>D. Electricity</b>	Average exp.		10,000	1,20,000	
<b>E. Office maintenance</b>	per month		10,000	1,20,000	
<b>F. Office stationary</b>			5,000	60,000	
<b>G. Refreshment</b>			5,000	60,000	
<b>H. Miscellaneous</b>			5,000	<u>60,000</u>	<b>9,60,000/-</b>
<b>I. Publicity expenses (lump sum)</b>					<b><u>10,00,000/-</u></b>
					<b><u>35,80,000/-</u></b>
<b>Income</b>					
	Distributor	Dealer	Retailer	Mini Retailer	Auto LPG
Security	100000	50000	20000	10000	500000
1 <sup>st</sup> order	400000	200000	130000	10000	0
Min investment in 1 <sup>st</sup> year	500000	250000	150000	30000	6000000
Total	1000000	500000	300000	50000	6500000
No. of associates	20	40	100	250	10
Total	2,00,00,000	2,00,00,000	3,00,00,000	1,25,00,000	6,50,00,000
Grand total					14,75,00,000
Margin @ 3% on investment:-					44,25,000

## Regular income

	Distributor	Dealer	Retailer	Mini retailer	Auto LPG (Ltr)
Regular refill per day	500	250	100	20	3000
No. of associates	20	40	100	250	10
Daily refills	10000	10000	10000	5000	30000
Margin 8/- Rs. per refill considering 16 Kg. per refill/ 0.20 auto LPG	80000	80000	80000	40000	6000

Total margin per day	:	2,86,000/-
Total margin per month	:	85,80,000/-
Total margin per Year	:	10,29,60,000/-
<b>Expenses as above</b>	:	<b><u>35,80,000/-</u></b>
<b>Yearly net income</b>	:	<b>9,93,80,000/-</b>
<b>Monthly net income</b>	:	<b>82,81,666/-</b>

**Business associate can also get extra income by providing help to associate in the other activities mentioned below at ALDS:**

- |   |   |
|---|---|
| i) Sub dealership of three wheeler          | vii) Shop for sale of ISI mini cylinders & Accessories like Stove/ Regulator Geyser/ Generator etc. (one room for godown 10' x10' required for license) |
| ii) Approved kits workshop                  |   |
| iii) Pollution checking cabin               |   |
| iv) Tyre shop                               |   |
| v) Convieno store/coffee house/ Bakery shop |   |
| vi) School van/ taxi operator               |   |

**Disclaimer:-**

- The figures of wages in the table are illustrative only and may differ as per minimum wages act as applicable within the respective State.
- The information provided above is in good faith and our understanding of the current business data available with us, it is also subject to change and clients must verify the same at their end. Premier absolves itself of any responsibility and claims on account of the same.