

Statement of investment & projected profitability of mini retailer

Security deposit

Rs. 10,000 /- by RTGS/DD/Cash : It will earn 5% simple interest P.A.
(amount refundable) which is Payable on maturity.

<u>Investment on 1st order</u>					<u>Profit on Premier Connection</u>				
<u>Size</u>	<u>Item</u>	<u>Rate</u>	<u>Qty.</u>	<u>Amount</u>	<u>Regular</u>	<u>Mini</u>	<u>Comm</u>		
4kg.	Security	700	5	3500	Document charges	: Rs. 200	130	80	
12kg.	Security	1200	1	1200	Regulator	: Rs. 00	30	00	
15kg.	Security	1500	1	1500	Pipe	: Rs. 00	20	00	
	Regulator	220	2	440	Gas	: Rs. 00	20	30	
	Pipe	170	2	340			Rs. 200	200	110
	LPG		47kg	<u>2914</u>					
	@62 per kg i/c 5% GST								
	Total			9894					
	Say Rs.			10000					

1st year Projection for profit

A. Margin on sale of connections

	<u>Monthly</u>	<u>Yearly</u>	<u>Margin</u> (Each)	<u>Total</u> <u>Amount</u>
Domestic	05	60	200	12000
Mini Cylinder	20	240	200	48000
Commercial	10	120	110	<u>13200</u>
				<u>73200</u>

B. Margin on sale of Refill

<u>Refill Margin</u>	<u>Nos.</u>	<u>Each</u>	<u>Daily</u>	<u>Monthly</u>	<u>Yearly</u>
1 st month	05	60.00	300	9,000	
2 nd month	10	60.00	600	18,000	
3 rd month	15	60.00	900	27,000	
4 th month	20	60.00	1200	36,000	
5 th month	25	60.00	1500	45,000	
6 th month & Onward	30	60.00	1800	54,000 x 6 = 3,24,000/-	
Income on sale of refill					5,13,000/-
Expenses of one office boy with cycle = 15000/- per month					1,80,000/-
Net Margin					3,33,000/-
Monthly Income					27,750/-
Say Rs.					27,000/-

Comparison with present market structure

	PLL BHIWADI RATE		Government Rate
4kg =	275		753 14.02 kg rate
Per kg =	68.75		50 extra charge =
less margin @Rs7per kg =	61.75		803 Total Rate=
Purchase 4kg cylinder =	247	÷ 13	61.77
Sale 4kg Rate (85 x 4=)	340		
Net Margin=	93		

Our cylinder can be sold legally in the market

Justification as per rate list

Company price=	275
Cartage from plant	25
GST =	15
Cartage to customer=	30
Total	345

Remarks:

1. Our dealer can lift the cylinder against security deposit and under loan scheme.

Mini Retailer will/can also get extra income on Sale of

- i) Material supplied to consumer after Ist year
- ii) Mini cylinders attachments
- iii) Gas stove
- iv) Gas product/geyser/generator etc.

Disclaimer:-

1. The figures of wages in the table are illustrative only and may differ as per minimum wages act as applicable within the respective State.
2. The information provided above is in good faith and our understanding of the current business data available with us, it is also subject to change and clients must verify the same at their end. Premier absolves itself of any responsibility and claims on account of the same.