

SURVEY REPORT

Part-I (TO BE FILLED BY SALES REPRESENTATIVE)

NAME OF SALES REPRESENTATIVE :

PLACE :

CODE NO. _____ :

PERIOD :

[illegible]

Name of Distributor/Representative of company to _____ :

Whom report submitted in case of Non-existence of Dealer _____

Signature of Sales Representative _____

Cont.....2/.....

Part-II (Sales Report)
(to be filled by sales representative)

Monthly target (NCS)					Reasons of completion	Comments of BDM
Previous	Current	Total	Achieved	Balance		

Part-III (to be filled by business development manager)

Remuneration (consultant/regular)

____ days@ Rs. _____ =

Incentive

____ NCS @ Rs. _____ =

____ DBC @ Rs. _____ =

Sales turnover

Rs. _____ @ _____ =

Total: _____

Received Rs. _____ as full & final for the above period)

Signature of Sales Representative & stamp

Details of sales

Forward to the marketing manager for arranging
payment to the employee.

Signature _____

Name _____

Place _____